

Decision Management Company, Inc.

Pricing as of June 1998

I - PRODUCTS

A - Questys[®] Text and Image Management System

Standalone systems	\$3,995.00
Networked systems	
Authoring Stations	\$1,995.00
LAN Servers	\$9,995.00
LAN Retrieval Stations (price per station):	
1 to 10 users	\$695.00
11 to 25 users	\$595.00
26 to 50 users	\$495.00
51 to 100 users	\$395.00
Over 100 users	\$295.00
Web Servers	\$19,995.00

B - LegisStream[™] (includes Questys engines)

Standalone systems	not available
Networked systems	
Servers	\$14,995.00
Authoring Stations	\$1,995.00
Retrieval Stations (price per station):	
1 to 10 users	\$695.00
11 to 25 users	\$595.00
26 to 50 users	\$495.00

51 to 100 users	\$395.00
Over 100 users	\$295.00

C - WorkStream™

Software Developers Kit	Not Available
Custom Solutions	As quoted for individual applications

II - SERVICES

Project Manager	\$175.00 per hour
Principal Consultant	\$175.00 per hour
Senior Consultant	\$150.00 per hour
Staff Consultant	\$125.00 per hour
Principal Application Engineer	\$150.00 per hour
Senior Application Engineer	\$125.00 per hour
Staff Application Engineer	\$115.00 per hour
Staff Programmer	\$100.00 per hour
Senior Technical Integration Specialist	\$125.00 per hour
Staff Technical Integration Specialist	\$100.00 per hour
Technical Support Specialist	\$100.00 per hour
Training Specialist	\$100.00 per hour

III – Annual Agreements

Annual Software Maintenance 12% of total software cost per annum

Annual Software Upgrade Agreement 7% of total software cost per annum

Notes:

1. **Authoring Station** license allows users to input, process, store and retrieve/output documents. An Authoring Station license is required for each OCR-capable workstation.
2. **Inquiry Station** capabilities include information retrieval, image manipulation and output.
3. All DMC invoices are due and payable 30 days net. Five percent (5%) discount applies if payment is received with order; two percent (2%) for payments received in ten days. Late payments must include a surcharge of one and one-half percent (1.5%) for each month or fraction thereof.